

Message Text

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13

ORIGIN OPIC-12

INFO OCT-01 ARA-16 ISO-00 EB-11 AID-20 COME-00 /060 R

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DRAFTED BY: OPIC/MABARASH:F

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GC:SFRANKLIN

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FM SECSTATE WASHDC

TO AMEMBASSY PANAMA

UNCLAS STATE 209547

E.O. 11652: N/A

TAGS: EFIN, EINV

SUBJ: PETA/FABRICACIONES MARINAS

REF: STATE 188857, 199848, PANAMA 5497

FOR JOHN STAHLMAN,COOMMERCIAL OFFICER

PLEASE REMIND GILBERT READ, IPC CONTROLLER, OF FOLLOWING
QUESTIONS YET TO BE ANSWERED IN WRITING. READ CAN BE REACHED
C/O PESQUERA TABOQUILLA.

1. OPIC IS REVIEWING TECHNICAL SPECS FOR SHIP CONSTRUCTION,
BUT LACKS SUFFICIENT INFO AS TO HOW SHIPS WILL BE CONSTRUCTED -
PROPOSED PROCEDURE OF FABRICATION TO MEET SPECS.

2. STILL LACK INFO ON FABRIMAR MANAGEMENT

A. WHAT IS THEIR TECHNICAL COMPETENCE? IS THE ONLY TECHNICAL
INPUT TO BE FROM FABRICACIONES METALICAS IN PERU?

B. HAS MANAGEMENT GROUP EVER WORKED TOGETHER BEFORE AS A TEAM?

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C. WHAT IS TECHNICAL BACKGROUND OF EACH (TO BE COVERED IN BIO DATA)?

D. WHO ARE FABRIMAR'S DIRECTORS AND OWNERS AND THE PERCENTAGE OF OWNERSHIP OF EACH? WHAT IS THEIR TECHNICAL BACKGROUND?

3. WHAT IS TOTAL NUMBER OF LOCAL PEOPLE TO BE EMPLOYED BY FABRIMAR?

4. WHAT ARE FABRIMAR'S PROSPECTS FOR CONTINUED BUSINESS AFTER PETA CONTRACT COMPLETED? INGERSOLL

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